

Engineering Economy Review



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Main concepts

- Models are approximations of reality (THINK)
- Time value of money, cash flow diagrams, and equivalence
- Comparison of alternatives
- Depreciation, inflation, and interest rates

Suggestions for solving problems

- Lookup unfamiliar terms in the index
- Draw cash flow diagrams
- Identify P , A , F , i
- Be flexible in using equations and tables
- Check with alternate methods

Cash flows

- Cash flows describe income and outflow of money over time
- Disbursements =outflows "-"
- Receipts =inflows "+"
- Beginning of first year is traditionally defined as "Time 0"

Equivalence

- Translating cashflows over time into common units
- Present values of future payments
- Future value of present payments
- Present value of continuous uniform payments
- Continuous payments equivalent to present payment

Single Payment Compound Interest

- **P** = (P)resent sum of money
- **i** = (i)nterest per time period (usually years)
- **MARR** = Minimal Acceptable Rate of Return
- **n** = (n)umber of time periods (usually years)
- **F** = (F)uture sum of money that is equivalent to **P** given an interest rate **i** for **n** periods

- $F = P(1+i)^n$

$$P = F(1+i)^{-n}$$

- $F = P(F/P, i, n)$

$$P = F(P/F, i, n)$$

Bank example

- You 1000 deposit
- 12% per year
- 5 years
- How much do you have at end if compounded yearly?
- How much do you have at end if compounded monthly?

5.47 Income from savings

- \$25,000 deposited
- Account pays 5% compounded semiannually
- Withdrawals in one year and continuing forever
- Maximum equal annual withdrawal equals?

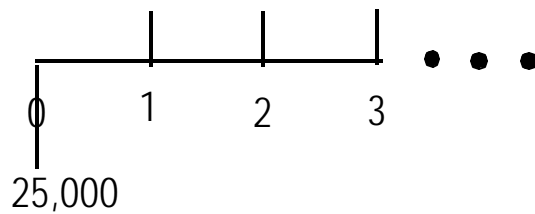
5.47 Capitalized cost problem

■ $P=25,000$

■ $A=?$

■ $r=5\%$

■ $i=?$



■ $A=iP$

Key points to remember

■ Time value of money

- \$1000 today is not the same as \$1000 one hundred years from now
- Money in the future is worth less than present sums

■ Cash flow diagrams

- Starts at year zero
- Superposition to convert to standard forms

■ Equivalence

- Functional notation, $F=P(F/P, i, n)$
- i and n must match units
- Capitalized cost, $A=Pi$, $P=A/i$

Comparison of alternatives

- Present/Future worth
- Cash flow
- Rate of return
- Cost benefit
- Payback period
- Breakeven analysis

Present/Future worth

- Determine time period for analysis, least common multiple
- Calculate present value for each alternative
 - Draw cashflow diagram
 - Identify/calculate A, i, P, F, n
 - Use present value equations to determine P
- Compare costs

Tomato peeling machines

Machine A

Purchase cost=\$52,000

Annual cost=\$15,000/year

Annual benefit= \$38,000/year

Salvage value= \$13,000

Useful life= 4 years

Machine B

\$63,000

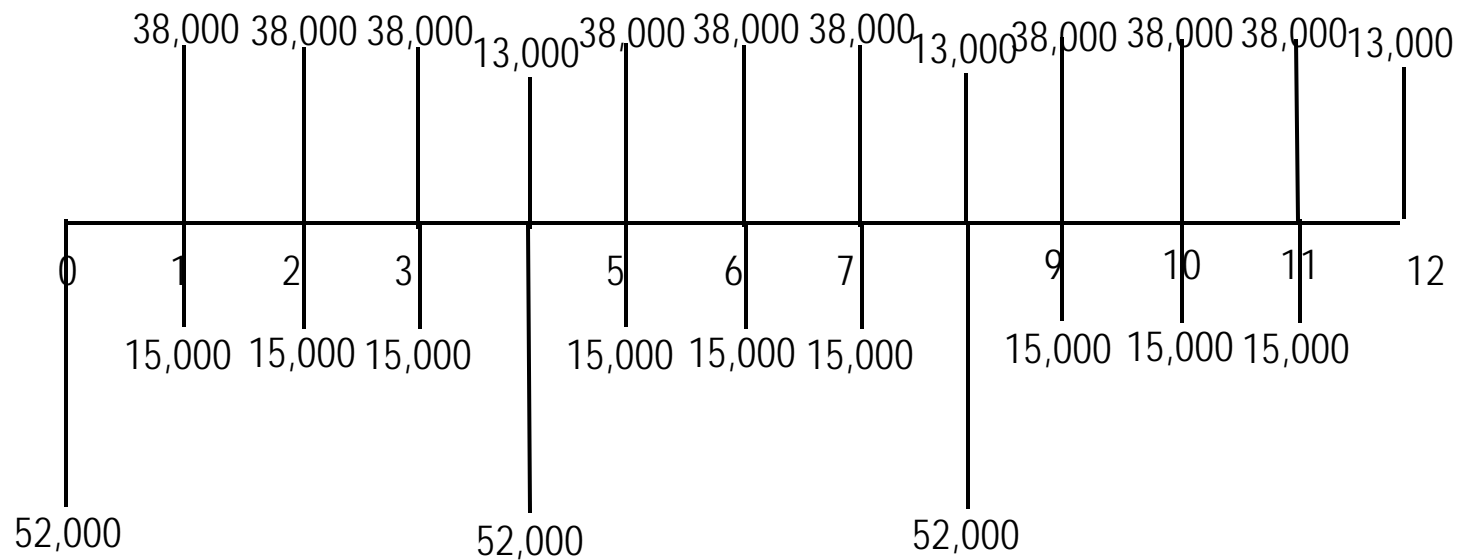
\$9,000/year

\$31,000 /year

\$19,000

6 years

Present cost of A



P_4

P_4

P_4

$A=38,000-15,000$

$i= \text{MARR}=12\%$

$n=4$

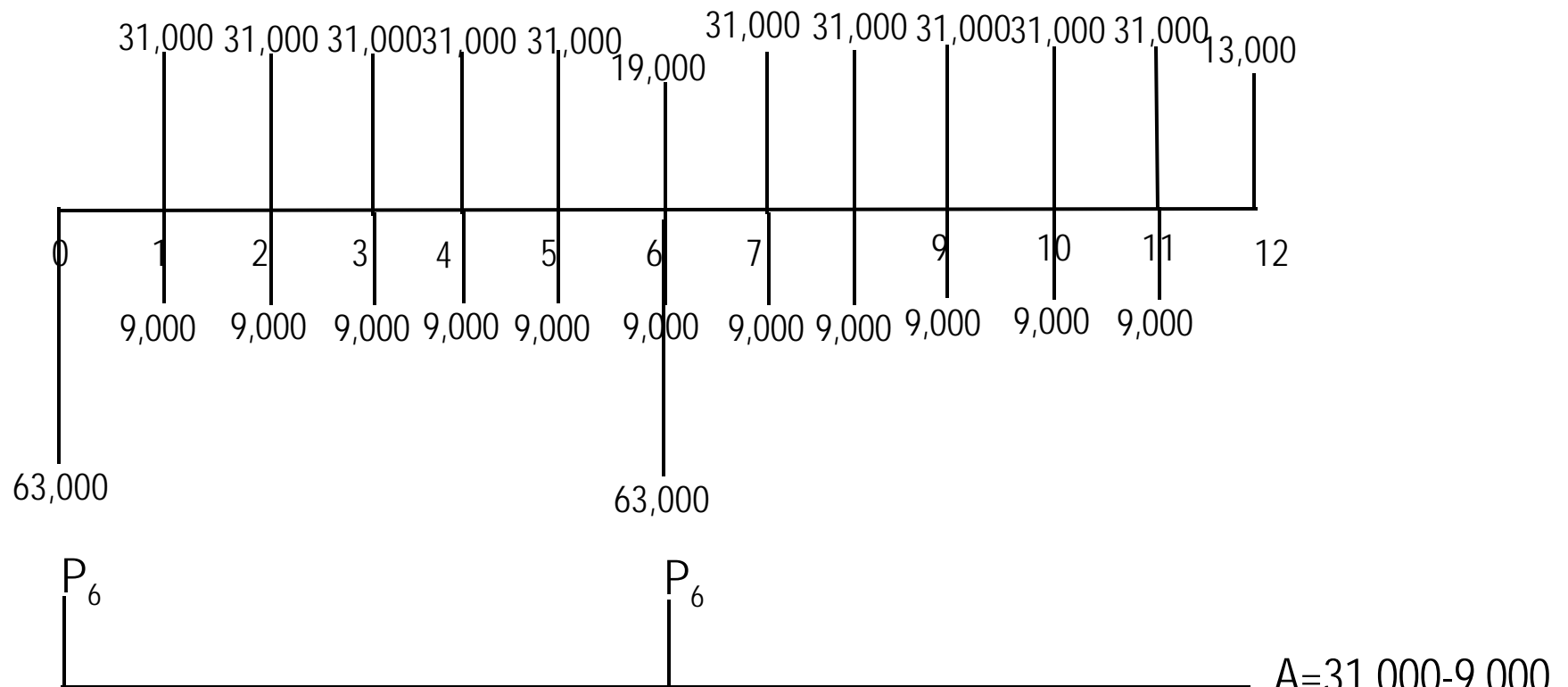
$F=13,000$

$$P_4 = -52000 + (38,000 - 15,000)(P/A, 12\%, 4) + 13,000(P/F, 12\%, 4)$$

$$P_{12} = P_4 + P_4(P/F, 12\%, 4) + P_4(P/F, 12\%, 8)$$

$$P_{12} = \$53,255$$

Present cost of B



$$P_6 = -63000 + (31,000 - 9,000)(P/A, 12\%, 6) + 19,000(P/F, 12\%, 6)$$

$$P_{12} = P_6 + P_6(P/F, 12\%, 6)$$

$$P_{12} = \$55,846$$

$$A = 31,000 - 9,000$$

$$i = \text{MARR} = 12\%$$

$$n = 6$$

$$F = 19,000$$

Cash flow analysis

- Determine time period for analysis: common multiple OR continuing operation then doesn't require least common multiple
- Calculate annual cost/benefit/profit for each alternative
 - Draw cashflow diagram
 - Identify/calculate A, S, i, P, F, n
 - Use uniform payment equations to determine A
- Compare annual costs

Cash flow analysis

- Provides a shortcut for long/infinite analysis periods or when least common multiple might be a long time period with lots of calculations
 - Compare on the basis of annual cost if EITHER
 - Common multiple (e.g., 2 years and 8 years)
- OR
- Continuing operation (e.g., business will keep operating indefinitely with ability to replace equipment)

Rate of return analysis

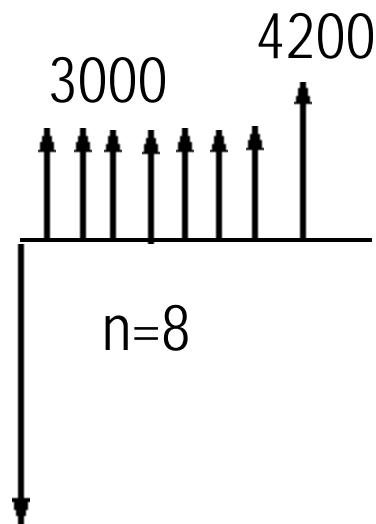
- Draw cash flow diagram of each alternative
- Draw combined cash flow diagram
(higher initial cost- lower initial cost)
- Convert to Present worth and Present costs
OR
Convert to EUAB and EUAC
- Write equation
- Solve for i
- If $ROR \geq MARR$, choose higher-cost alternative

7-52: Purchase vs. Lease

- Purchase machine:
 - \$12,000 initial cost
 - \$1,200 salvage value
- Lease machine
 - \$3,000 annual payment
- 15% MARR, 8 year useful life

7-52: Purchase vs. Lease

Purchase-Lease



PW of Benefits-PW of Costs=0

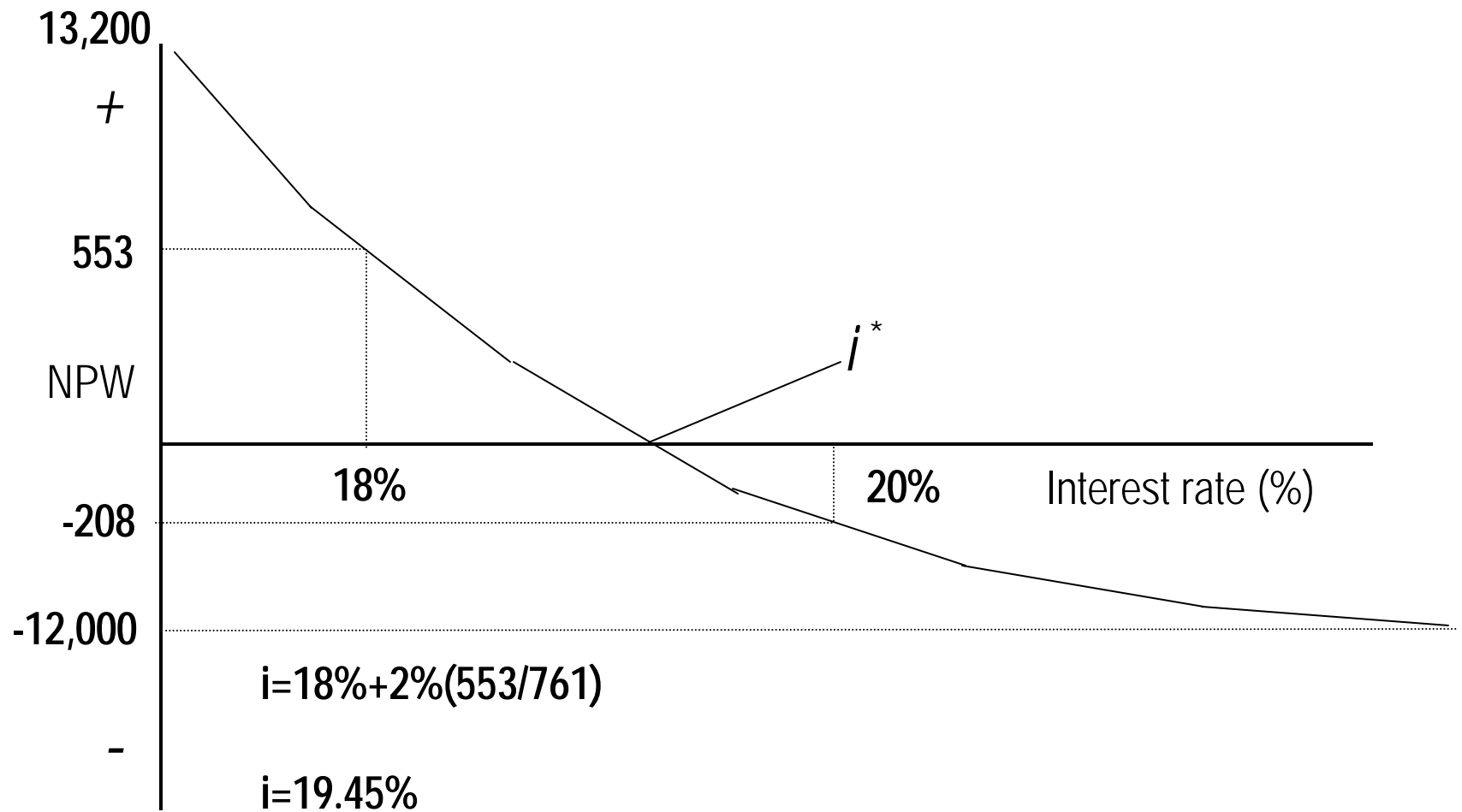
$$3000(P/A, i, 7) + 4200(P/F, i, 8) - 12,000 = 0$$

$$i=17\% \quad 3000(3.922) + 4200(0.2848) - 12,000 = 962$$

$$i=18\% \quad 3000(3.812) + 4200(0.2660) - 12,000 = 553$$

$$i=20\% \quad 3000(3.605) + 4200(0.2326) - 12,000 = -208$$

7-52: Purchase vs. Lease



7-52: Purchase vs. Lease

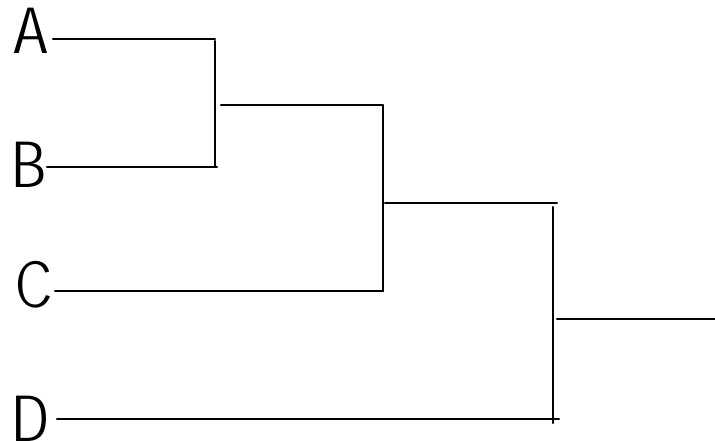
- Internal rate of return = 17.6%
- $17.6\% > 15\%$ therefore choose purchase option

Evaluation of multiple alternatives

- Identify all alternatives
- Compute rate of return of all alternatives
 - Delete alternatives with a return < MARR
- Arrange remaining alternatives in order of increasing investment (find alternative where investing component dominates)
- Evaluate first two alternatives
- Repeat evaluation until all alternatives have been evaluated

Repeated evaluation of alternatives

Multiple comparisons of return on incremental investment



General suggestions

- Think about alternatives
 - $i < 0$
 - $i = 0$
 - $A = P_i$ when salvage value equals initial cost
 - $P = A_i = \text{Capitalized cost}$
 - Infinite analysis period $\text{EUAB} - \text{EUAC} = \text{NPW}_i$
- Consider using Present Worth **AND** EUAB to frame rate of return calculation

Payback period analysis

- Approximate rather than exact calculation
- All costs and profits are included *without* considering their timing
- Economic consequence beyond payback period are ignored (salvage value, gradient cash flow)
- May select a different alternative than other methods
- Focus is speed versus efficiency

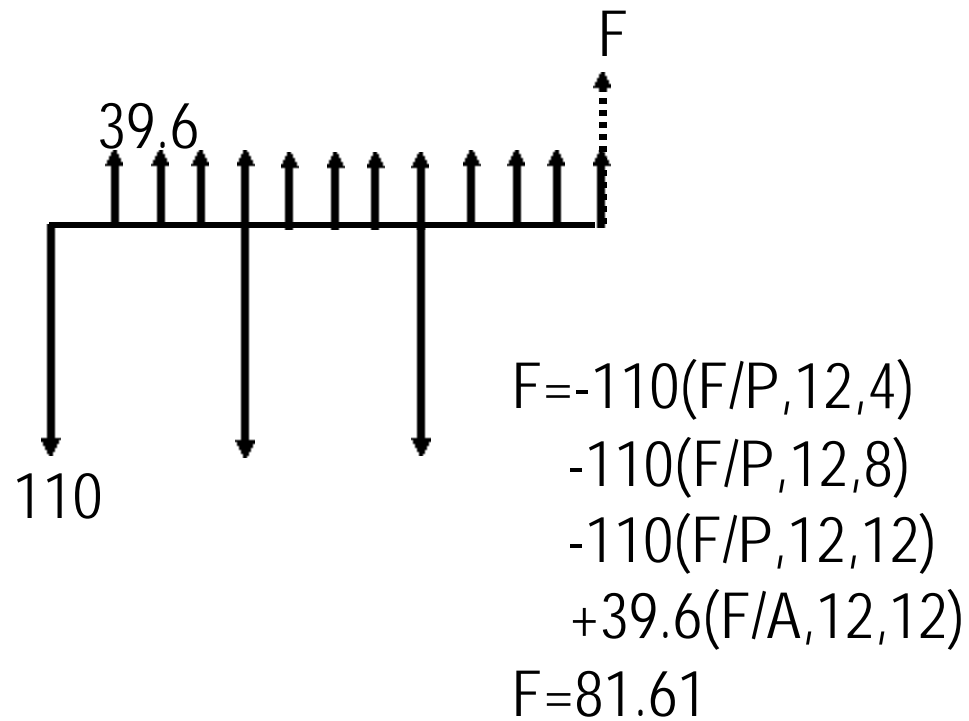
Benefit cost ratio

- Benefit cost ratio analysis
 - (PW of benefit/PW of cost ≥ 1)
 - Compare incremental investment, similar to rate of return analysis

9.9 Three alternatives

	A	B	C
■ Initial cost	50	150	110
■ AB first	28.8	39.6	39.6
■ Useful life	2	6	4
■ Rate of Return	10%	15%	16.4%
■ Compare using MARR=12%			
• Future worth			
• Benefit cost			
• Payback period			

Future worth: Option C



Benefit-cost ratio analysis

Year	C	A	C-A
0	-110	-50	-60
1	39.6	28.8	10.8
2	39.6	28.8-50	60.8
3	39.6	28.8	10.8
4	39.6	28.8	10.8

Present worth of Cost=60

Present work of benefit= $10.8(P/A, 12, 4) + 50(P/F, 12, 2)$

$B/C = 72.66/60 > 1$

Reject A

Benefit-cost ratio analysis

Year	B	C	B-C
0	-150	-110	-60
1-4	39.6	39.6	0
4	0	-110	110
5-6	39.6	39.6	0
6	-150	0	-150
7-8	39.6	39.6	0
8	0	-110	110
9-12	39.6	39.6	0

Benefit-cost ratio analysis

- PW of cost = $40 + 150(P/F, 12\%, 6)$
- PW of cost = 115.99
- PW of benefits = $110(P/F, 12\%, 4) + 110(P/F, 12\%, 8)$
- PW of benefits = 114.33

- $B/C = 114.33/115.99 < 1$
- Reject B

Payback period

- A $50/28.8 = 1.74$ years
- B $150/39.6 = 3.79$ years
- C $110/39.6 = 2.78$ years
- Select A

Summary

	A	B	C
■ Initial cost	50	150	110
■ AB first	28.8	39.6	39.6
■ Useful life	2	6	4
■ Rate of Return	10%	15%	16.4%
■ Future worth	-18.94	75.17	81.61
■ Benefit cost		C-A=1.21	B-C=0.98
■ Payback period	1.74	3.79	2.78

Motor comparison

	Graybar	Blueball
■ Initial cost	\$7,000	\$6,000
■ Efficiency	89%	85%
■ Maintenance	300/year	300/year
■ Electricity cost	\$0.072/kW-hour	
■ 200 hp		
■ 20 year useful life, No salvage value		
■ Interest rate = 10%		
■ Hours used to justify expense		

Motor comparison

- Graybar-Blueball > 0
- NPC of Graybar-Blueball =
 $1000 + (300 - 300) +$

$$(P/A, 10\%, 20) 200 * 0.746 \text{ kW/hp} * 0.072 \text{ \$/kWhr} * \text{HRS} (1/0.89) -$$

$$(P/A, 10\%, 20) 200 * 0.746 \text{ kW/hp} * 0.072 \text{ \$/kWhr} * \text{HRS} (1/0.85)$$

- $1000 = 8.514 * 0.568 * \text{HRS}$
- 206.7 hrs

Key points to remember

- Present/Future worth
 - Use least common multiple
- Cash flow
 - Useful for infinite analysis periods
- Rate of return
 - Do not use rate of return, but incremental rate of return as criterion
 - Set up cash flow as investment
- Cost benefits
 - Use incremental comparison similar to rate of return analysis
- Payback period
 - Approximate method that makes huge assumptions
- Breakeven analysis

Interest rates, depreciation, and inflation

- Concepts that allow more precise modeling of economic decisions
- Nominal vs effective
- Depreciation
 - Straight line
 - MACRS (Modified Accelerated Cost Recovery System)
 - Book value
- Inflation moderates value of rate of returns

Nominal and effective interest rates

Effective interest rate, i_p , (period of compounding=period of interest) is used in formulas:

$$i = i_p = (1 + i_s)^m - 1$$

$$i = i_p = (1 + r_p/m)^m - 1$$

i_s = interest per subperiod

m = number of subperiods in period P

r_p = nominal interest per period P

Nominal interest rate, $r_p = m \times i_s$

Continuous compounding: $i_a = e^r - 1$

$$F = P(1 + i_a)^n = P_0^* e^{rn}$$

Depreciation

- Depreciation basis=
Initial cost(C)- Salvage value (S)
- Book value = C-Accumulated depreciation

- Straight line depreciation
 - $D_i = (C-S)/n$
 - n= service life
- MACRS
 - $D_i = C \times \text{Factor from table}$

Methods for depreciation

- Book value=cost-depreciation charges
- Straight line (SL)
 - Same amount each year
 - Proportional to years of useful life and (initial cost-salvage)
- Sum-of-years (SOYD)
 - Initial rate is faster than SL
 - Proportional to sum of digits in useful life and (initial cost-salvage)

Methods for depreciation

- Declining balance, double declining balance (DDB)
 - Double declining = 200% of straight line
 - Proportional to years of useful life and book value
 - Salvage value not considered
- Declining balance/conversion to straight line (DDB/SL)
 - Optimal switch year CANNOT be determined from a simple comparison of depreciation schedules
- Unit of production (UOP)
- Modified Accelerated Cost Recovery System (MARCS)

Depreciation calculations

Method	Annual	Book value (year J)
Straight line	$(P-S)/N$	$P - (P-S) J/N$
SOYD	$(P-S)[(N-J+1)/(N(N+1)/2)]$	P-sum of dep.
DDB	$2(\text{Book value})/N$ $2P/N(1-2/N)^{j-1}$	$P - P(1-(1-2/N)^j)$
UOP	$(P-S)\text{Prod. in year}/\text{Total prod.}$	P-sum of dep.
MARCS	Table lookup (Property class, year)	P-sum of dep.

Depreciation of machine

- Initial cost of \$50,000
- Salvage value of \$10,000
- Service life of 10 years
- Straight line depreciation=
- $d_n = (P - S) / N$
- $d_n = (50,000 - 10,000) / 10$
- $d_n = 4,000 / \text{year}$

10.3 Capsulating machine

- Initial cost= \$76,000
- Five year useful life
- No salvage value
- Find depreciation schedule
 - Straight line
 - Sum of years digits
 - Double declining balance
 - DDB with conversion

10.3 Straight line

Year	Dep/year P-S/N	Cumulative Dep
0	0	0
1	$76,000/5=15,200$	15,200
2	15,200	30,400
3	15,200	45,600
4	15,200	60,800
5	15,200	76,000

10.3 Sum of year digits

Year	Dep/year $(P-S)[(N-J+1)/(N(N+1)/2)]$	Cumulative Dep
0	0	0
1	$76,000(5)/15 = 25,333$	25,333
2	20,267	45,600
3	15,200	60,800
4	10,133	70,933
5	5,067	76,000

10.3 Double declining balance

Year	Dep/year $2P/N(1-2/N)^{j-1}$ OR $2/N(\text{Cost-cumulative dep})$	Cumulative Dep
0	0	0
1	$76,000(2/5)=30,400$	30,400
2	$(76,000-30,400)(2/5)=18,240$	48,640
3	10,944	59,584
4	6,566	66,150
5	3,940	70,090

10.3 Summary of depreciation schedules

Year	SL	SOYD	DDB
1	15,200	25,333	30,400
2	15,200	20,267	18,240
3	15,200	15,200	10,944
4	15,200	10,133	6,566
5	15,200	5,067	3,940

What is best year to switch from DDB to SL depreciation?

Straight line depreciation if DDB has been used in previous years

- Book value in year three for DDB =
- $76,000 - 30,400 - 18,240 = 27,360$
- SL depreciation = Book value/ remaining useful life

Switch year	BV	SL dep
3	27,360	$27,360/3 = 9,120 < 10,940$ from DDB
4	16,416	$8,208 > 6,566$
5	9,850	9,850

Inflation

- Interest rate adjusted for computing present worth and other values
- Increases the value of the MARR to account for loss in value of future dollars due to inflation

- Inflation adjusted interest rate = $i + f + if$
- f = rate of inflation

13.33 Value of a 10,000 investment

- Interest rate 10%
- General price inflation is projected to be:
 - 3% for next 5 years
 - 5% for five years after that
 - 8% for following five years
- Calculate future worth of investment:
 - in terms of actual dollars
 - in terms of real dollars at that time
 - real growth in purchasing power

13.33 Value of a 10,000 investment

- A) Future value of actual \$
 $= 10,000 (F/P, 10\%, 15) = \$41,770$

- B) Future value in real \$, constant value
 $= 41,770 (P/F, 8\%, 5)(P/F, 5\%, 5)(P/F, 3\%, 5)$
 $\qquad\qquad\qquad 0.6806 \ 0.7835 \ 0.8626$
 $= 19,213$

- C) Real growth rate of investment
 $= 19213 = 10,000(1+i)^{15} = 4.45\%$

Alternate solution solving for real dollars

- Use real rather than market interest rate
- Real interest rates; $i' = (i - f)/(1 + f)$
 - First five years: 6.796%
 - Second five years: 4.762%
 - Third five years: 1.9608%
- Real dollar value in 15 years
 - $10,000 * (1.06796)^5 * (1.04762)^5 * (1.019608)^5$
 - 19,318

13.30 Comparison of alternatives with inflation

- 3 year lives with no salvage value
- Inflation = 5%
- Income tax rate of 25%
- Straight line depreciation
- MARR=7%
- Using rate of return analysis which is preferable?

13.30 Cash flow

Year	A	B
0	-420	-300
1	200	150
2	200	150
3	200	150

Cash flow for option A

Year	A	Actual	Dep	Tax Inc	Tax	ATCF	ATCF Y0\$
0	-420	-420				-420	-420
1	200	210	140	70	-17.5	192.5	183.3
2	200	220.5	140	80.5	-20.1	200.4	181.8
3	200	231.5	140	91.5	-22.9	208.6	180.2

Cash flow for option B

Year	A	Actual	Dep	Tax Inc	Tax	ATCF	ATCF Y0\$
0	-300	-300				-300	-300
1	150	157.5	100	57.5	-14.4	143.1	136.3
2	150	165.4	100	65.4	-16.4	149.0	135.1
3	150	173.6	100	73.6	-18.4	155.2	134.1

Incremental ROR analysis A-B

Year	A	B Y0\$	A-B
0	-420	-300	-120
1	183.3	136.3	47
2	181.8	135.1	46.7
3	180.2	134.1	46.1

Guessing 7%

$$\begin{aligned} \text{NPW} &= -120 + 47(\text{P/F}, 7\%, 1) + 46.7(\text{P/F}, 7\%, 2) + 46.1(\text{P/F}, 7\%, 3) \\ &= 2.3, \text{ therefor ROR} > 7\% \text{ choose more expensive alternative} \end{aligned}$$