

## Engineering Economy Review

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## Main concepts

- Models are approximations of reality (THINK)
- Time value of money, cash flow diagrams, and equivalence
- Comparison of alternatives
- Depreciation, inflation, and interest rates

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## Suggestions for solving problems

- Lookup unfamiliar terms in the index
- Draw cash flow diagrams
- Identify P, A, F, i
- Be flexible in using equations and tables
- Check with alternate methods

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## Cash flows

- Cash flows describe income and outflow of money over time
- Disbursements = outflows "-"
- Receipts = inflows "+"
- Beginning of first year is traditionally defined as "Time 0"

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## Equivalence

- Translating cashflows over time into common units
- Present values of future payments
- Future value of present payments
- Present value of continuous uniform payments
- Continuous payments equivalent to present payment

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## Single Payment Compound Interest

- $P$  = (P)resent sum of money
- $i$  = (i)nterest per time period (usually years)
- MARR = Minimal Acceptable Rate of Return
- $n$  = (n)umber of time periods (usually years)
- $F$  = (F)uture sum of money that is equivalent to  $P$  given an interest rate  $i$  for  $n$  periods

$$\begin{array}{ll} \blacksquare F = P(1+i)^n & P = F(1+i)^{-n} \\ \blacksquare F = P(F/P, i, n) & P = F(P/F, i, n) \end{array}$$

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### Bank example

- You 1000 deposit
- 12% per year
- 5 years
- How much do you have at end if compounded yearly?
- How much do you have at end if compounded monthly?

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### 5.47 Income from savings

- \$25,000 deposited
- Account pays 5% compounded semiannually
- Withdrawals in one year and continuing forever
- Maximum equal annual withdrawal equals?

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### 5.47 Capitalized cost problem

- $P=25,000$
- $A=?$
- $r=5\%$
- $i=?$



- $A=iP$

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### Key points to remember

- Time value of money
  - \$1000 today is not the same as \$1000 one hundred years from now
  - Money in the future is worth less than present sums
- Cash flow diagrams
  - Starts at year zero
  - Superposition to convert to standard forms
- Equivalence
  - Functional notation,  $F=P(F/P, i, n)$
  - $i$  and  $n$  must match units
  - Capitalized cost,  $A=iP$ ,  $P=A/i$

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### Comparison of alternatives

- Present/Future worth
- Cash flow
- Rate of return
- Cost benefit
- Payback period
- Breakeven analysis

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### Present/Future worth

- Determine time period for analysis, least common multiple
- Calculate present value for each alternative
  - Draw cashflow diagram
  - Identify/calculate  $A$ ,  $i$ ,  $P$ ,  $F$ ,  $n$
  - Use present value equations to determine  $P$
- Compare costs

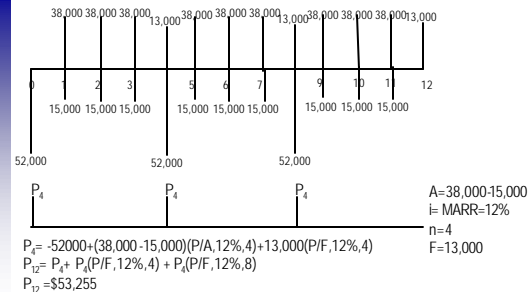
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## Tomato peeling machines

Machine A	Machine B
Purchase cost=\$52,000	\$63,000
Annual cost=\$15,000/year	\$9,000/year
Annual benefit= \$38,000/year	\$31,000 /year
Salvage value= \$13,000	\$19,000
Useful life= 4 years	6 years

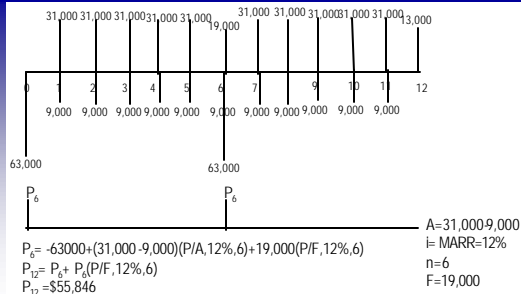
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## Present cost of A



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## Present cost of B



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## Cash flow analysis

- Determine time period for analysis: common multiple OR continuing operation then doesn't require least common multiple
- Calculate annual cost/benefit/profit for each alternative
  - Draw cashflow diagram
  - Identify/calculate A, S, i, P, F, n
  - Use uniform payment equations to determine A
- Compare annual costs

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## Cash flow analysis

- Provides a shortcut for long/infinite analysis periods or when least common multiple might be a long time period with lots of calculations
- Compare on the basis of annual cost if EITHER
  - Common multiple (e.g., 2 years and 8 years)
- OR
- Continuing operation (e.g., business will keep operating indefinitely with ability to replace equipment)

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## Rate of return analysis

- Draw cash flow diagram of each alternative
- Draw combined cash flow diagram  
(higher initial cost- lower initial cost)
- Convert to Present worth and Present costs  
OR  
Convert to EUAB and EUAC
- Write equation
- Solve for  $i$
- If  $\text{ROR} \geq \text{MARR}$ , choose higher-cost alternative

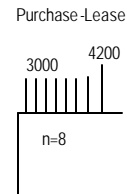
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### 7-52: Purchase vs. Lease

- Purchase machine:
  - \$12,000 initial cost
  - \$1,200 salvage value
- Lease machine
  - \$3,000 annual payment
- 15% MARR, 8 year useful life

$\frac{1}{9}$

### 7-52: Purchase vs. Lease



$$\text{PW of Benefits} - \text{PW of Costs} = 0$$

$$3000(P/A, i, 7) + 4200(P/F, i, 8) - 12,000 = 0$$

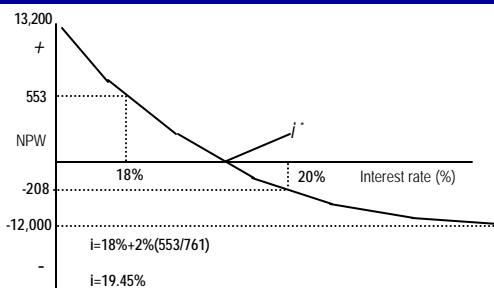
$$i = 17\% \quad 3000(3.922) + 4200(0.2848) - 12,000 = 962$$

$$i = 18\% \quad 3000(3.812) + 4200(0.2660) - 12,000 = 553$$

$$i = 20\% \quad 3000(3.605) + 4200(0.2326) - 12,000 = -208$$

$\frac{2}{0}$

### 7-52: Purchase vs. Lease



$\frac{2}{1}$

### 7-52: Purchase vs. Lease

- Internal rate of return = 17.6%
- 17.6% > 15% therefore choose purchase option

$\frac{2}{2}$

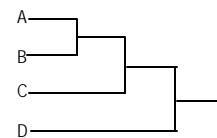
### Evaluation of multiple alternatives

- Identify all alternatives
- Compute rate of return of all alternatives
  - Delete alternatives with a return < MARR
- Arrange remaining alternatives in order of increasing investment (find alternative where investing component dominates)
- Evaluate first two alternatives
- Repeat evaluation until all alternatives have been evaluated

$\frac{2}{3}$

### Repeated evaluation of alternatives

Multiple comparisons of return on incremental investment



$\frac{2}{4}$

## General suggestions

- Think about alternatives
  - $i < 0$
  - $i = 0$
  - $A = P_i$  when salvage value equals initial cost
  - $P = A_i$  = Capitalized cost
  - Infinite analysis period  $EUAB - EUAC = NPW_i$
- Consider using Present Worth **AND** EUAB to frame rate of return calculation

$\frac{2}{5}$

## Payback period analysis

- Approximate rather than exact calculation
- All costs and profits are included *without* considering their timing
- Economic consequence beyond payback period are ignored (salvage value, gradient cash flow)
- May select a different alternative than other methods
- Focus is speed versus efficiency

$\frac{2}{6}$

## Benefit cost ratio

- Benefit cost ratio analysis
  - (PW of benefit/PW of cost  $\geq 1$ )
  - Compare incremental investment, similar to rate of return analysis

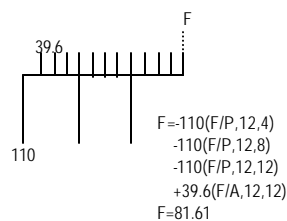
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## 9.9 Three alternatives

	A	B	C
■ Initial cost	50	150	110
■ AB first	28.8	39.6	39.6
■ Useful life	2	6	4
■ Rate of Return	10%	15%	16.4%
■ Compare using MARR=12%			
• Future worth			
• Benefit cost			
• Payback period			

$\frac{2}{8}$

## Future worth: Option C



$\frac{2}{9}$

## Future worth analysis

	A	B	C
■ Initial cost	50	150	110
■ AB first	28.8	39.6	39.6
■ Useful life	2	6	4
■ Rate of Return	10%	15%	16.4%
■ Future worth	-18.94	75.17	81.61
• Benefit costs			
• Payback period			

$\frac{3}{0}$

### Benefit-cost ratio analysis

Year	C	A	C-A
0	-110	-50	-60
1	39.6	28.8	10.8
2	39.6	28.8-50	60.8
3	39.6	28.8	10.8
4	39.6	28.8	10.8

Present worth of Cost=60

Present work of benefit=10.8(P/A,12,4)+50(P/F,12,2)

B/C=72.66/60>1

Reject A

<sup>3</sup>  
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### Benefit-cost ratio analysis

Year	B	C	B-C
0	-150	-110	-60
1-4	39.6	39.6	0
4	0	-110	110
5-6	39.6	39.6	0
6	-150	0	-150
7-8	39.6	39.6	0
8	0	-110	110
9-12	39.6	39.6	0

<sup>3</sup>  
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### Benefit-cost ratio analysis

- PW of cost=40+150(P/F,12%,6)
- PW of cost=115.99
- PW of benefits= 110(P/F,12%,4)+110(P/F,12%,8)
- PW of benefits=114.33

■ B/C=114.33/115.99<1

■ Reject B

<sup>3</sup>  
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### Payback period

- A 50/28.8 = 1.74 years
- B 150/39.6= 3.79 years
- C 110/39.6= 2.78 years
- Select A

<sup>3</sup>  
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### Summary

	A	B	C
■ Initial cost	50	150	110
■ AB first	28.8	39.6	39.6
■ Useful life	2	6	4
■ Rate of Return	10%	15%	16.4%
■ Future worth	-18.94	75.17	81.61
■ Benefit cost	C-A=1.21		B-C=0.98
■ Payback period	1.74	3.79	2.78

<sup>3</sup>  
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### Motor comparison

	Graybar	Blueball
■ Initial cost	\$7,000	\$6,000
■ Efficiency	89%	85%
■ Maintenance	300/year	300/year
■ Electricity cost	\$0.072/kW-hour	
■ 200 hp		
■ 20 year useful life, No salvage value		
■ Interest rate =10%		
■ Hours used to justify expense		

<sup>3</sup>  
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## Motor comparison

- Graybar-Blueball>0
- NPC of Graybar-Blueball=  

$$1000 + (300 - 300) + \frac{(P/A, 10\%, 20)200 \cdot 0.746 \text{ kW/hp} \cdot 0.072 \$/\text{kWhr} \cdot \text{HRS}(1/0.89) - (P/A, 10\%, 20)200 \cdot 0.746 \text{ kW/hp} \cdot 0.072 \$/\text{kWhr} \cdot \text{HRS}(1/0.85)}{}$$
- $1000 = 8.514 \cdot 0.568 \cdot \text{HRS}$
- 206.7 hrs

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## Key points to remember

- Present/Future worth
  - Use least common multiple
- Cash flow
  - Useful for infinite analysis periods
- Rate of return
  - Do not use rate of return, but incremental rate of return as criterion
  - Set up cash flow as investment
- Cost benefits
  - Use incremental comparison similar to rate of return analysis
- Payback period
  - Approximate method that makes huge assumptions
- Breakeven analysis

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## Interest rates, depreciation, and inflation

- Concepts that allow more precise modeling of economic decisions
- Nominal vs effective
- Depreciation
  - Straight line
  - MACRS (Modified Accelerated Cost Recovery System)
  - Book value
- Inflation moderates value of rate of returns

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## Nominal and effective interest rates

Effective interest rate,  $i_p$ , (period of compounding=period of interest) is used in formulas:

$$i = i_p = (1 + i_s)^m - 1$$

$$i = i_p = (1 + r_p/m)^m - 1$$

$i_s$  = interest per subperiod

$m$  = number of subperiods in period  $P$

$r_p$  = nominal interest per period  $P$

Nominal interest rate,  $r_p = m \times i_s$

Continuous compounding:  $i_a = e^r - 1$

$$F = P(1 + i_a)^n = P^* e^{rn}$$

4  
0

## Depreciation

- Depreciation basis =  
 Initial cost (C) - Salvage value (S)
- Book value = C - Accumulated depreciation
- Straight line depreciation
  - $D_i = (C - S)/n$
  - $n$  = service life
- MACRS
  - $D_i = C \times \text{Factor from table}$

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## Methods for depreciation

- Book value = cost - depreciation charges
- Straight line (SL)
  - Same amount each year
  - Proportional to years of useful life and (initial cost - salvage)
- Sum-of-years (SOYD)
  - Initial rate is faster than SL
  - Proportional to sum of digits in useful life and (initial cost - salvage)

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## Methods for depreciation

- Declining balance, double declining balance (DDB)
  - Double declining = 200% of straight line
  - Proportional to years of useful life and book value
  - Salvage value not considered
- Declining balance/conversion to straight line (DDB/SL)
  - Optimal switch year CANNOT be determined from a simple comparison of depreciation schedules
- Unit of production (UOP)
- Modified Accelerated Cost Recovery System (MARCS)

<sup>4</sup>  
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## Depreciation calculations

Method	Annual	Book value (year J)
Straight line	$(P-S)/N$	$P - (P-S) J/N$
SOYD	$(P-S)[(N-J+1)/(N(N+1)/2)]$	P-sum of dep.
DDB	$2(\text{Book value})/N$ $2P/N(1-2/N)^{j-1}$	$P - P(1-(1-2/N)^j)$
UOP	$(P-S)\text{Prod. in year}/\text{Total prod.}$	P-sum of dep.
MARCS	Table lookup (Property class, year)	P-sum of dep.

<sup>4</sup>  
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## Depreciation of machine

- Initial cost of \$50,000
- Salvage value of \$10,000
- Service life of 10 years
- Straight line depreciation=
- $d_n = (P-S)/N$
- $d_n = (50,000-10,000)/10$
- $d_n = 4,000/\text{year}$

<sup>4</sup>  
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## 10.3 Capsulating machine

- Initial cost= \$76,000
- Five year useful life
- No salvage value
- Find depreciation schedule
  - Straight line
  - Sum of years digits
  - Double declining balance
  - DDB with conversion

<sup>4</sup>  
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## 10.3 Straight line

Year	Dep/year $P-S/N$	Cumulative Dep
0	0	0
1	$76,000/5=15,200$	15,200
2	15,200	30,400
3	15,200	45,600
4	15,200	60,800
5	15,200	76,000

<sup>4</sup>  
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## 10.3 Sum of year digits

Year	Dep/year $(P-S)[(N-J+1)/(N(N+1)/2)]$	Cumulative Dep
0	0	0
1	$76,000(5)/15 = 25,333$	25,333
2	20,267	45,600
3	15,200	60,800
4	10,133	70,933
5	5,067	76,000

<sup>4</sup>  
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### 10.3 Double declining balance

Year	Dep/year $2P/N(1-2/N)^{t-1}$ OR $2/N(\text{Cost-cumulative dep})$	Cumulative Dep
0	0	0
1	$76,000(2/5)=30,400$	30,400
2	$(76,000-30,400)(2/5)=18,240$	48,640
3	10,944	59,584
4	6,566	66,150
5	3,940	70,090

$\frac{4}{9}$

### 10.3 Summary of depreciation schedules

Year	SL	SOYD	DDB
1	15,200	25,333	30,400
2	15,200	20,267	18,240
3	15,200	15,200	10,944
4	15,200	10,133	6,566
5	15,200	5,067	3,940

What is best year to switch from DDB to SL depreciation?

$\frac{5}{0}$

### Straight line depreciation if DDB has been used in previous years

- Book value in year three for DDB =
  - $76,000 - 30,400 - 18,240 = 27,360$
  - SL depreciation = Book value/ remaining useful life
- | Switch year | BV     | SL dep                               |
|-------------|--------|--------------------------------------|
| 3           | 27,360 | $27,360/3 = 9,120 < 10,940$ from DDB |
| 4           | 16,416 | $8,208 > 6,566$                      |
| 5           | 9,850  | 9,850                                |

$\frac{5}{1}$

### Inflation

- Interest rate adjusted for computing present worth and other values
- Increases the value of the MARR to account for loss in value of future dollars due to inflation
- Inflation adjusted interest rate =  $i + f + if$
- $f$  = rate of inflation

$\frac{5}{2}$

### 13.33 Value of a 10,000 investment

- Interest rate 10%
- General price inflation is projected to be:
  - 3% for next 5 years
  - 5% for five years after that
  - 8% for following five years
- Calculate future worth of investment:
  - in terms of actual dollars
  - in terms of real dollars at that time
  - real growth in purchasing power

$\frac{5}{3}$

### 13.33 Value of a 10,000 investment

- A) Future value of actual \$  
 $= 10,000 (F/P, 10\%, 15) = \$41,770$
- B) Future value in real \$, constant value  
 $= 41,770 (P/F, 8\%, 5)(P/F, 5\%, 5)(P/F, 3\%, 5)$   
 $0.6806 \cdot 0.7835 \cdot 0.8626$   
 $= 19,213$
- C) Real growth rate of investment  
 $= 19,213 = 10,000(1+i)^{15} \Rightarrow i = 4.45\%$

$\frac{4}{4}$

### Alternate solution solving for real dollars

- Use real rather than market interest rate
- Real interest rates;  $i_r = (i - f) / (1 + f)$ 
  - First five years: 6.796%
  - Second five years: 4.762%
  - Third five years: 1.9608%
- Real dollar value in 15 years
  - $10,000 \times (1.06796)^5 \times (1.04762)^5 \times (1.019608)^5$
  - 19,318

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### 13.30 Comparison of alternatives with inflation

- 3 year lives with no salvage value
- Inflation = 5%
- Income tax rate of 25%
- Straight line depreciation
- MARR=7%
- Using rate of return analysis which is preferable?

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### 13.30 Cash flow

Year	A	B
0	-420	-300
1	200	150
2	200	150
3	200	150

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### Cash flow for option A

Year	A	Actual	Dep	Tax Inc	Tax	ATCF	ATCF Y0\$
0	-420	-420				-420	-420
1	200	210	140	70	-17.5	192.5	183.3
2	200	220.5	140	80.5	-20.1	200.4	181.8
3	200	231.5	140	91.5	-22.9	208.6	180.2

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### Cash flow for option B

Year	A	Actual	Dep	Tax Inc	Tax	ATCF	ATCF Y0\$
0	-300	-300				-300	-300
1	150	157.5	100	57.5	-14.4	143.1	136.3
2	150	165.4	100	65.4	-16.4	149.0	135.1
3	150	173.6	100	73.6	-18.4	155.2	134.1

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### Incremental ROR analysis A-B

Year	A	B Y0\$	A-B
0	-420	-300	-120
1	183.3	136.3	47
2	181.8	135.1	46.7
3	180.2	134.1	46.1

Guessing 7%

$$NPW = -120 + 47(P/F, 7\%, 1) + 46.7(P/F, 7\%, 2) + 46.1(P/F, 7\%, 3)$$

$$= 2.3, \text{ therefor ROR} > 7\% \text{ choose more expensive alternative}$$

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