

部部部部部部 ©Dennis Bricker, U. of Iowa, 1997

- P Allcity Auto Insurance
- **I** Airline credit cardholders
- **I** Airline departures
- **I** Airline reservation system
- Refrigerator warranty
- **I** Used textbook sales
- Passing the buck"

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Example

Allcity Insurance Co. sets auto insurance premiums based upon a customer's accident history.

Premium	Accident History
\$100 \$400	no accident during past 2 years accident during each of last 2 yrs.
\$300	accident during only 1 of last 2 yrs.

4

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States of System

At the end of each year, the policyholders will be determined to be in one of the 4 states:

- 1. No accidents during current & previous years
- 2. Accidents during both current & previous years
- 3. No accident in current year, but accident in the previous year
- 4. Accident in current year, but no accident in the previous year

A customer who has had an accident during the last year has a 10% chance of having an accident during the current year.

If he/she has not had an accident during the last year, there is only a 3% chance of having an accident during the current year.

During a typical year, what is the average premium paid by an Allcity customer?

Model

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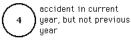
Transitions between states

accidents in neither of past 2 years



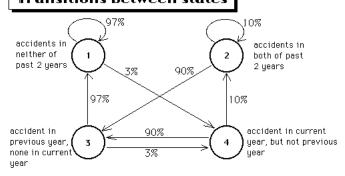
accidents in both of past 2 years

accident in previous year, 3 none in current year



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Transitions between states



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Auto Insurance Policy

Transition Probability Matrix

fΙ				
rl				
01	1	2	3	4
m I				
1	0.97	0	0	0.03
21	0	0.1	0.9	0
31	0.97	0	0	0.03
41	0	0.1	0.9	0

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Steady State Distribution

1 P{i}
1 0.93870968
2 0.0032258065
3 0.029032258

Auto Insurance Policy

Mean First Passage Times

fl		to		
ri ol 1		2	2	4
mi			3	
		.33333 34		33.333333
	4032 310	1 333333 34.		34.444444 33.333333
	4032 310			34.444444

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Auto Insurance Policy

i.	Pi	_C_	Pi×C
2	0.93870968 0.0032258065 0.029032258	100 400 300	93.870968 1.2903226 8.7096774
4	0.029032258	300	8.7096774

The average cost/period in steady state is 112.58065

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Auto Insurance Policy

Present value of all future costs, for each initial state: (using interest rate 10%, i.e. discount factor 0.90909091)

i	PV
1 2 3	1219.4175 1717.4757 1419.4175
4	1617.4757

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A recently-completed survey of subscribers to a travel magazine shows that 65% of them have at least one airline credit card. When compared to a similar survey taken 5 years ago, the data indicate that 40% of those individuals who did not have an airline credit card subsequently have obtained one, while 10% of those who carried such cards 5 years ago no longer do so.

Assuming these trends continue, what fraction of subscribers will own airline credit cards
(i) 10 years from now?
(ii) over the long run?

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Example

An airline reservation system has 2 computers.

- only one is in operation at any given time, while the other is used as a back-up.
- a computer may break down on any given day with probability p= 5%
- there is a single repair facility, which takes 2 days to restore a computer to normal. The repair facility can deal with only one computer at a time.

What is the average time between system failures, i.e., days in which neither computer is functioning?

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Example

An airline with a 7:15 am commuter flight between NY and DC does not want the flight to depart late 2 days in a row. If the flight leaves late one day, the airline makes a special effort to have the flight leave on time, and succeeds 90% of the time. If the flight was not late in leaving the previous day, the airline makes no special effort, and the flight departs as scheduled 60% of the time.

What percentage of the time is the flight late in departing? How frequently do they depart late 2 days in a row?

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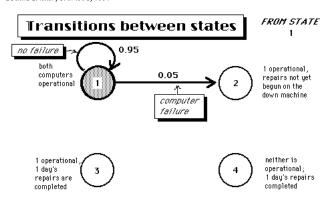
Assume that the system is observed at the end of each day, and that, to simplify the model,

- any computer failures occur at the end of the day
- both repair of the failed machine and the beginning of use of the back-up machine begins the next morning

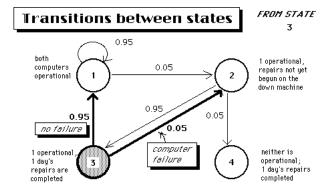
States of System

- 1. Both computers are operational
- 2. Only one computer is operational, with the first machine having failed during the current day (so that repair has not yet begun)
- 3. Only one computer is operational, and the first day of repairs has been completed on the failed machine
- 4. Neither computer is operational: the first day of repairs has been completed on the first machine to go down.

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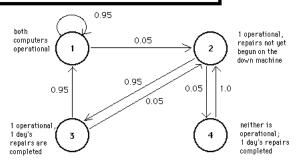


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Transitions between states



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Transitions between states





1 operational, repairs not yet begun on the down machine

1 operational 1 day's repairs are completed



neither is operational: 1 day's repairs completed

1 day's repairs completed

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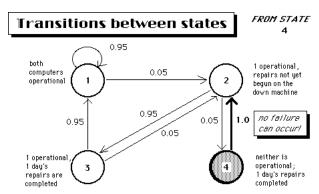
FROM STATE Transitions between states 0.95 both 1 operational, computers 0.05 repairs not uet operational begun on the down machine 0.95 computer 0.05 failure no failure 1 operational neither is operational;

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1 dau's

repairs are

completed



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Airline Reservation System

Tr	ans	sition	Proba	abilit	ty Mat	riz
	to	1	2	3	4	
f o m	1 2 3 4	0	0.05 0 0.05 1	0.95	0 0.05 0	

Misc.Markov Chains 7/28/98 page 4

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Steady State Distribution

i	P{i}
1	0.90024938
2	0.049875312
3	0.047381546
4	0.0024937656

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Airline Reservation System

to 1 2 3 4 1.1108033 20 21.105263 420 2.2.2160665 20.05 1.1052632 400 3.1.1108033 20 21.105263 420 3.1.108033 20 21.105263 420 3.2160665 1 2.1052632 401

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First-Passage Probabilities to State 4 from State 1

<u>n</u>	f ₁₄ (n)
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	0 0025 0 002375 0 002375 0 002375 0 0023690625 0 0023634219 0 0023577813 0 0023521547 0 0023465416 0 0023499419 0 0023353555 0 0023297825 0 0023242227 0 002313186763 0 002313143
sum=	0.033001084

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Replacement refrigerators are not covered by the warranty.

What fraction of the refrigerators will Coldspot have to replace?

Suppose that it costs Coldspot \$500 to replace a refrigerator, and that the company sells 10,000 units per year. How much would be saved in replacement costs by reducing the warranty period to 2 years?

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The bookstore's profit on each type of book is

New: \$6.00 Once-used: \$3.00 Twice-used: \$2.00 Thrice-used: \$1.00 ©Dennis Bricker, U. of Iowa, 1997

Example

Coldspot manufactures refrigerators. The company has issued a warranty on all refrigerators that requires free replacement of any refrigerator that fails before it is 3 years old.

- 3% of all new refrigerators fail during their first year of operation
- 5% of all 1-year-old refrigerators fail during their second year of operation
- 7% of all 2-year-old refrigerators fail during their third year of operation



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Example

The best-selling textbook, *The Joy of O.R.*, sells 100,000 copies every fall. Some users of the book will keep it, and some sell the book back to the bookstore.

- 90% of all students who buy a new book sell it back, 80% of all who buy a once-used book sell it back, and 60% of all who buy a twice-used book sell it back.
- If a book has been used 4 or more times, the cover falls off, and it cannot be sold back.

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- In the steady state, how many new copies of the textbook will the publisher be able to sell each year?
- What will be the bookstore's average profit per book?
- What is the average number of years that a textbook circulates?
- What is the average age of a circulating textbook?

Model

If we define the "system" to be a single book, with an absorbing state representing the book being out of circulation, then we cannot easily answer the question concerning the average profit per book sold by the bookstore.

Instead, we define the "system" to be a unit of inventory of the text on the bookstore shelf, with books taken out of circulation being replaced by new books from the publisher.

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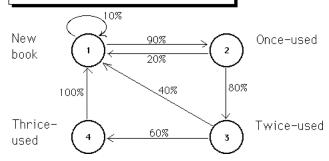
States of System

(observed at the beginning of each semester in which the book is used.)

- 1. New book
- 2. Once-used book
- 3. Twice-used book
- 4. Thrice-used book

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Transitions between states



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Textbook Sales

Transit	ion l	Proba	abil:	ity :	Matrix
f r					
οi	_1_	_2_	_3_	4_	
m 1	0.1		0	ō.	
2 I 3 I	0.2	0	0.8	0.6	
41	1	Λ	Λ	Λ.	

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Textbook Sales

System costs/revenues by state

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Textbook Sales

i Stai	te 	Pi	Ċ	Pi×C
121 Or 131 Tt		0.23591088	3	

The average cost/period in steady state is 3.4639581

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Textbook Sales

Initial state: 1, interest rate= 15%

	Present Val	ues by Period	
<u>n</u>	Cn	PVCn	Vn
0 1 2 3 4 5 6 7 8 9	6 3.3 2.85 3.039 4.3593 3.22935 3.214041 3.4710135 3.7388991 3.3193954 3.393059 Expected profit in yr. n	6 2.8695652 2.1550095 1.9981918 2.4924439 1.6055577 1.3895186 1.3048825 1.2222528 0.94357933 0.83871229 Present value	6 8.8695652 11.024575 13.022766 15.51521 17.120768 18.510287 19.815169 21.037422 21.981001 22.819714 Cumulative present value

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Textbook Sales

Mean First Passage Times

fl	1		
rı			
ol 1	2	3	4
m I			
		2.6388889	
212.28	3.3911111	1.5277778	4.9537037
311.6	2.7111111	4.2388889	3.4259259
411	2.1111111	3.6388889	7.0648148

i	name
1 2 3 4	New book Once-used Twice-used Thrice-used

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General Motors has 3 auto divisions (A,B,&C), served by an accounting & management consulting departments.

They desire to know what % of cost of the support departments should be allocated to each of the auto divisions.

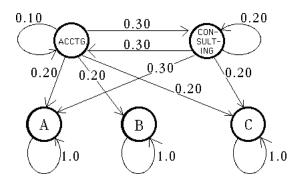


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Each year, it costs \$63 million to run the Accounting Dept., and \$210 million to run the Mgmt. Consulting Dept. These costs are to be allocated entirely to the auto divisions. How should this be done?

Model

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The *Herald Tribune* has obtained the following information about its subscribers:

- during the 1st year as subscribers, 20% will cancel their subscriptions
- of those who have subscribed for 1 year, 10% will cancel their subscriptions in the 2nd year
- of those who have been subscribing more than 2 years, 4% will cancel during any given year.

On the average, how long does a subscriber subscribe to this newspaper?



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The following table gives the fraction of the support given to each of the divisions

	Acctg.	Mgmt consult	Auto A	Auto B	Auto C
Acctg.	10%	30%	20%	20%	20%
Mgmt consult.	30%	20%	30%	0	20%

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We will model a dollar of cost as a Markov chain, with 5 possible states:

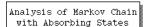
- 1) Accounting Dept.
- 2) Management Consulting Dept.
- 3) Auto Division A
- 4) Auto Division B
- 5) Auto Division C

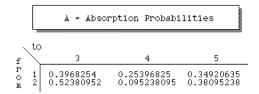
This dollar gets "passed" from one support department to another until eventually it gets "absorbed" by one of the 3 auto divisions!

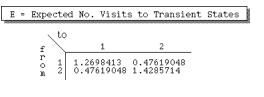
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Tr	ans	ition	ı Pro	bab:	ilit	y Mat	rix
\	to	1	2	3	4	5	
f r o m	1 2 3 4 5			0.2 0.3 1 0		0.2 0.2 0 0	

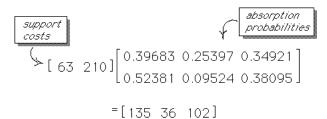
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So \$135 million of the support costs should be assigned to Division A, \$36 million to Division B, and \$102 million to Division C.